

## FINANCIAL SERVICES ADVANTAGES



### Productivity That Pays For Itself

- UR Financial Services changes the labor cost equation. Our robot rental program enables you to instantly reap the benefits of cobot automation without worrying about cash flow and seasonal fluctuations.

The model offers instant pay-back – with UR cobots that pay for themselves in productivity every day.



### Optimize Your Business Assets

– Your business needs capital to grow and innovative equipment to compete. Through Universal Robots Financial Services, you can keep your capital and acquire the equipment you need to thrive, when you need it.



**Leasing Options** – DLL offers a variety of leasing options to meet your needs. Contact your distributor or DLL representative for more information.

## ACQUIRE THE COBOTS YOU NEED TODAY

Are you ready to get started?

Find a UR distributor: [universal-robots.com/distributors](https://www.universal-robots.com/distributors)

Contact DLL to discuss lease options

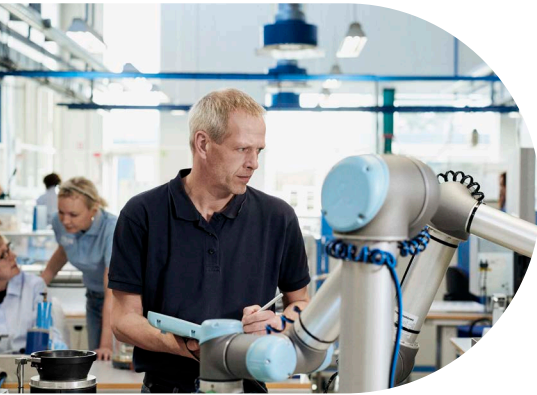


Explore what the most-trusted and widely deployed cobot in the world can do for you: [universalrobots.com](https://www.universalrobots.com)

# UNIVERSAL ROBOTS FINANCIAL SERVICES

Remove the last barrier to automation

# REMOVE THE LAST BARRIER TO AUTOMATION



## REAP THE BENEFITS OF AUTOMATION

– without increasing capital expenditures

Immediately put cobots to work without the upfront capital investment. Whether you are starting your automation journey, looking to upgrade your cobots or ready to increase automation, Universal Robots helps you grow your business without dipping into cash reserves.

UR Financial Services offers a fast, low-risk and financially-advantageous model to maximize productivity, profitability and ROI without significant cash outlay. With flexible payment plans that accommodate cash flow, seasonal fluctuations and shifts in capacity, you can focus on growing and running your business.

## GROW FASTER AND AUTOMATE MORE WITH COBOTS

Get ready to grow by increasing automation. The benefits – productivity, efficiency, quality, and cost, to name a few – directly impact your ability to compete and profit. With UR Financial Services, all manufacturers, regardless of size, budgets or cash reserves can take advantage of the value, flexibility and competitive advantage made possible by collaborative automation.

## FINANCIAL FLEXIBILITY FOR UR CUSTOMERS

UR's partnership with global vendor finance company DLL makes it easy for customers to purchase or upgrade equipment. In business for more than 50 years and with more than €30 billion in assets, DLL provides asset-based financial solutions for equipment manufacturers, dealers and distributors in more than 30 countries. DLL's specialized team of Robotics Financing specialists have the know-how and experience to help your business achieve its ambitions.

Fast, low-risk and financially-advantageous

## FLEXIBLE SERVICES FOR UNIVERSAL ROBOTS CUSTOMERS

### 1. No big cash outlay.

Acquire the cobots you need now, without significant down payment.

### 2. Get the equipment you need to grow.

Finance just about any piece of robotics equipment you need.

### 3. Go with the cash flow.

Flexible financing options let you customize payments to fit cash flow changes and seasonal fluctuation. Make lower payments when revenue drops, higher payments when business peaks, or skip a month all together. It's the ultimate financial flexibility.

### 4. Low rates.

DLL offers low and highly-competitive rates on new and used equipment.

### 5. Stay tech agile.

Emerging technology helps you win now, but it can quickly become outdated. Upgrade at any time during or at the end of your contract to stay current.

### 6. Keep your credit available.

Unlike traditional lending, our financing products don't affect your bank lines of credit. Your access to capital remains intact.



### 7. Maximize tax advantages.

Deductible business expenses, accelerated equipment depreciation, interest deduction and more. Leasing offers a variety of tax benefits, depending on the finance product you select.

### 8. Flexible end-of-contract options.

At the end of your agreement, continue financing, lease new equipment or return your cobots. You are in control.

